



CUSTOM OPERATIONS NEED CUSTOM SOLUTIONS

How Axiom Equipment Group provided a VIP member with custom solutions and cost-savings

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**INDUSTRY:
PLASTICS**

**LOCATION:
JOFFRE,
ALBERTA**

In 2015, Axiom Equipment Group was contracted to provide industrial site equipment, including heaters, light towers, and air compressors for an 18-month long construction project.

This project required many specialized considerations, which Axiom Equipment Group's experienced Account Managers were able to specially order and provide to the long-standing VIP customer.

The nature of the construction project involved testing/pressurizing pipework, which required medical grade quality air.

This required an air filter/dryer system which included both refrigerated and desiccant air dryers. Axiom Equipment Group was able to quickly identify and source the necessary air-drying components to put together a customized unit that provided the customer with the necessary industrial applications.

This customized unit included high specs which are not typically available in the industrial rental market.

Upon coordinating and delivering this unit to the customer's jobsite, Axiom Equipment Group did a cost analysis with the customer, where it was identified that a rent-to-own contract would be more beneficial to the customer as it provided them with cost-savings.

Learn more about how becoming an Axiom Equipment Group [VIP member](#) can help you save money and have access to Account Management 24/7.