



EQUIPMENT SALES AND RENTALS

YOUR SUCCESS IS OUR SUCCESS



WHO WE ARE

MISSION

To eliminate downtime, simplify operations and ensure customer success.

VISION

To be the North American supplier, customer and employer of choice for equipment solutions.

Our team has decades of combined experience in equipment rental, sales and service. Working with other internationally accredited organizations, we have the unique ability to provide on-demand products for sale and rent. With our large fleet of new, reliable, well-maintained site equipment, we can meet large project demands quickly and supply quality equipment for smaller projects cost-effectively.

We are a proactive, nimble and responsive team that is committed to YOUR success!

OPERATIONS SUPPORTED BY AXIOM





th Parallel
come
to the
Northwest
Territories

**Sabina Gold Project in Back River, NT
Equipment offloaded in Yellowknife
for airlift to Back River**

CLIENT: Sabina Gold & Silver



Keeyask Generating Station Gillam, Manitoba

CLIENT: BBE Hydro Constructors LP



Victoria Gold Project in Mayo, YT

CLIENT: Various



Pipeline Spreads in Northeast BC & Northwest AB

CLIENT: Various



Gibson Energy Terminal Expansion in Edmonton, Alberta

CLIENT: SA Energy



Nova Chemicals
Joffre, AB

CLIENT: Nova Chemicals



Bi-Pole III Transmission Project in Gillam, Manitoba

CLIENT: Rokstad Power & Voltage Power



Pipeline & Facilities Enbridge Line3

CLIENT: Various



Nabiye Project in Cold Lake, Alberta

CLIENT: JV Driver Corporation

VIP PROGRAM

WHAT IT IS

The Axiom VIP Program is exclusively for customers with large projects with diverse and dynamic equipment needs. Our customers with complex, time-sensitive project requirements receive a customized solution that guarantees quick and convenient service and equipment supply 24/7.





PROGRAM

YOUR BENEFITS, AS A VIP CUSTOMER

- Vendor managed inventory (stand-by equipment)
- Cost incentives and platinum rates
- Dedicated account management for single point of contact
- Proactive maintenance and rental protection
- Logistics management for shipping and billing
- Rebate Rewards
- First Priority Equipment
- On-Demand Hotshot Services



RENTALS

- Personalized rental rate guide will be provided*
- Rental Purchase Options (RPO) are available: this means we have the ability to bring in NEW equipment
- On-Site Rental Yard option available for larger projects



Locations in Fort St John, Leduc, Oxbow & Thompson. Further locations being actively pursued.

*

Terms and special rates available depending on quantity and length of rental



SALES

Flexible Purchase Options are available such as Finance Purchasing, Leasing, Rental Buyouts, etc.

Flexible terms can be discussed and negotiated

Large new and used inventory available

Preferred dealer of key manufacturers, allowing us to offer competitive pricing and expedited availability



WHAT WE DO

PARTS MANAGEMENT SUPPLY



Customer Managed
Inventory (CMI) including
parts bins and set-up



Canadian inventory
of parts in key
warehouse
locations



Pre-packaged
maintenance kits



Hassle-Free Logistics
Management

WHAT WE DO

EQUIPMENT SERVICE AND TRAINING

- ✓ Equipment refurbishment program
- ✓ Service teams across western Canada, including 3rd party teams
- ✓ 24/7 customer care
- ✓ Service technicians on-site within 3 hours in most regions
- ✓ Onsite training by our factory trained technicians
- ✓ Training by our factory trained technicians at Axiom HQ

WHAT WE ENVISION



Having direct communication with the field staff allows us to understand what is required before a requisition is issued to Procurement; this has helped us to ensure the right equipment and/or parts arrive on site in a timely manner.

A relationship with Procurement, Project & Site Management and Equipment Service & Maintenance to ensure effective communication between the two companies.

At Axiom, we believe in **ZERO DOWNTIME** so much that we stand behind it with a unique iron clad promise that combines the industry's most reliable equipment fleet with a rapid response program, around-the-clock availability, expert service and a financing option to fit every budget. Gain peace of mind knowing your equipment won't break down, and if it does, we have the inventory to repair and replace it on the fly!



WHAT CLIENTS SAY ABOUT US:

"I would like to thank Axiom for their tremendous service. We had some heaters and gen sets this past winter on a big project and they all worked great with no problems. Their staff has been awesome to deal with, very prompt and professional and their equipment has always been top notch and ready to work!"

Brad Alberts

ASSISTANT DIVISION MANAGER,
BIG COUNTRY ENERGY SERVICES

"The team at Axiom Equipment Group was amazing to work with! Regardless of our request they responded immediately and professionally regardless of timelines, distances and constraints. Thanks for the help in making our project successful!"

Rocco Deliso

EQUIPMENT MANAGER, SOMERVILLE
AECON JOINT VENTURE

"I would like to express my appreciation to your group for going above and beyond whenever we required any service due to break down of your equipment. With that being said, there were very few instances when we had any issues. Your group serviced Park Derochie on K+S Site greatly and was willing to help us out in a very critical pathway. Again I would like to thank your group!"

Barry Hiebert

PROJECT MANAGER
PARK DEROCHIE



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