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UNIQUE JOBSITES REQUIRE UNIQUE SOLUTIONS

How Axiom Equipment Group provided a creative solution to help a VIP customer execute their project with success

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INDUSTRY: DREDGING & HEAVYLIFTING

LOCATION: BRITISH COLUMBIA, CANADA

In 2019, Royal Boskalis Westminster N.V., a European-based dredging and heavylift company that provides marine life construction services, contacted Axiom Equipment Group to provide them with high-quality industrial equipment for a marine project in Western Canada.

Before the project began in late 2019, an Axiom Account Manager met with the Boskalis team several times to develop the working relationship, understand the intricate project needs and come up with a plan to help the team execute their project with Zero Downtime.

Upon understanding the project needs of Boskalis, Axiom came up with a rental plan for nearly 40 pieces of equipment, including industrial heaters, light towers, generators and pumps for the duration of the project.

While coming up with a plan for success, the Boskalis team sought the advice of their Account Manager to help prevent a plastic pipe from freezing onsite.

This 18" HDPE pipe was used for pumping wastewater from the remediation work on the customer's jobsite. This was an intermittent process, so there were times they were not pumping, and the water would sit in the pipe for several days at a time in extremely cold weather.

Additional unique challenges included the remote location of the project, meaning there would be no electric sources available, and the extremely wet jobsite environment.

Axiom's experienced Account Manager suggested that this VIP customer use the Wacker Neuson E3000 heater to prevent the pipe from freezing.

The Wacker Neuson E3000 heater uses a heated food grade glycol pumped through a rubber hose, which acts like a "heat trace" to thaw frozen ground or surfaces. The diesel burner heats the Glycol in a non-pressurized tank, meaning the heat circulated never comes in direct contact with the flame.

This "heat trace" solution of laying the hose over the length of the HDPE pipe was simple and effective to maintain a temperature above freezing and required little to no regular maintenance.

This unique solution allowed this VIP customer to execute their project with success.

Learn more about how becoming an Axiom Equipment Group [VIP member](#) can help you avoid downtime and have access to Account Management 24/7.